



**ALLIANCE COLLEGE-READY PUBLIC SCHOOLS  
5-YEAR BUDGET**

	<b>2006-2007</b>	<b>2007-2008</b>	<b>2008-2009</b>	<b>2009-2010</b>	<b>2010-2011</b>
<b>ALLIANCE CORPORATE SERVICES</b>	<b>Q4 only</b>				
<b>Revenue</b>					
Donations	1,450,000	1,050,000	1,575,000	2,050,000	1,050,000
Direct Service Revenue	298,386	1,792,918	2,678,769	3,656,528	4,690,955
Loan Repayment	125,400	309,000	-	-	280,635
	<u>1,873,786</u>	<u>3,151,918</u>	<u>4,253,769</u>	<u>5,706,528</u>	<u>6,021,590</u>
<b>Expenses</b>					
Salaries and Benefits:					
Salaries	477,563	1,668,600	1,718,658	1,770,218	1,823,324
ER Payroll Taxes	23,344	115,263	116,689	118,156	119,668
Worker's Comp	6,997	34,475	34,779	35,093	35,416
Benefits (Health, Parking, Retirement, etc...)	46,200	204,907	212,951	221,345	230,106
<b>Total Salary &amp; Benefits</b>	<u>554,103</u>	<u>2,023,246</u>	<u>2,083,077</u>	<u>2,144,812</u>	<u>2,208,515</u>
Consulting & Direct School Services					
Consulting & Professional Services	148,349	308,377	317,628	327,157	336,972
Accounting & Audit	9,258	47,411	48,833	50,298	51,807
<b>Total Consulting &amp; Direct School Services</b>	<u>157,606</u>	<u>355,788</u>	<u>366,461</u>	<u>377,455</u>	<u>388,779</u>
General & Administrative					
Professional Development, Seminars & Conferences	4,378	18,035	18,576	19,134	19,708
Insurance	6,250	26,250	27,563	28,941	30,388
Postage & Delivery	1,288	5,305	5,464	5,628	5,796
Printing & Reproduction	1,803	7,426	7,649	7,879	8,115
Office Supplies & Equipment	6,180	25,462	26,225	27,012	27,823
Rental - Office Lease	86,300	72,000	74,160	76,385	78,676
IT Purchases and Repairs	9,855	40,603	41,821	43,075	44,368
Telephone Expense	2,318	9,548	9,835	10,130	10,433
Other G&A	12,766	50,271	51,780	53,333	54,933
<b>Total General &amp; Administrative</b>	<u>131,136</u>	<u>254,900</u>	<u>263,072</u>	<u>271,515</u>	<u>280,240</u>
New School Direct Support Reserve	87,500	350,000	350,000	350,000	350,000
<b>Total Operating Expenses</b>	<u>930,346</u>	<u>2,983,933</u>	<u>3,062,610</u>	<u>3,143,783</u>	<u>3,227,533</u>
<b>Net Income (Deficit)</b>	<u>943,441</u>	<u>167,985</u>	<u>1,191,159</u>	<u>2,562,745</u>	<u>2,794,056</u>
Net Operating Income (Deficit) [1]	(506,559)	(882,015)	(383,841)	512,745	1,744,056

**SCHOOL STARTUP OPERATIONS**

<b>Revenue</b>					
Donations	1,350,000	1,360,000	450,000	-	-
State Startup Grant	40,500	400,500	40,500	-	-
<b>Total Revenue</b>	<u>1,390,500</u>	<u>1,760,500</u>	<u>490,500</u>	<u>-</u>	<u>-</u>
<b>Expenses</b>					
Startup Loans new schools (\$200K)	-	160,000	600,000	655,000	585,000
School Startup Subsidy					
Schools in First year of operation	350,000	1,350,000	1,350,000	1,350,000	1,800,000
Schools in Second year of operation	135,000	450,000	450,000	450,000	450,000
<b>Total Expenses</b>	<u>485,000</u>	<u>1,960,000</u>	<u>2,400,000</u>	<u>2,455,000</u>	<u>2,835,000</u>
<b>Net Income/Loss</b>	<u>905,500</u>	<u>(199,500)</u>	<u>(1,909,500)</u>	<u>(2,455,000)</u>	<u>(2,835,000)</u>

[1] Direct Service Revenue plus Loan Repayment minus Total Operating Expenses